It's a beautiful day. The SAZABY LEAGUE

Company Information

Founded in 1972, The SAZABY LEAGUE has constantly inspired a lifestyle that stays a half step ahead to people enjoy everyday life last 50 years.

In today's world of rapid changes and diversifying values, the definition of "lifestyle" is broadening and changing significantly. Even in such times, we will continue to take on challenges without being bound by conventional ideas to live up to our spirit and to fulfill our mission.

We believe the most important thing to continue creating new value is people—in other words, the colleagues, business partners, communities, and others who identify with our philosophy and want to create new value with us. The SAZABY LEAGUE aims to be a company in which all our stakeholders can experience that "It's a beautiful day."

Anthony Tsunoda, President and Representative Director

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### It's a beautiful day.

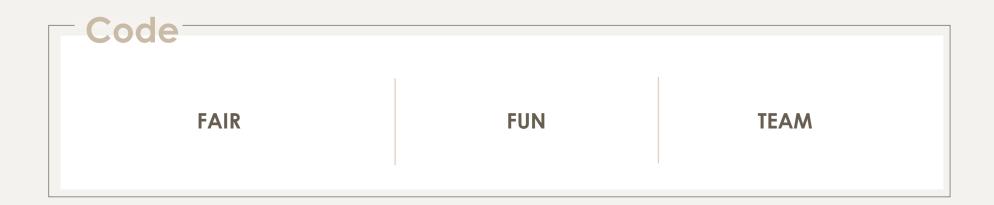
with a little happiness in everyday life.

# - Mission

**Spirit** 

As a creative retailer,

we inspire a lifestyle that stays a half step ahead and continues to add new value to everyday life.



# HISTORY



#### 1972 Founder Rikuzo Suzuki established SAZABY Inc. to import and sell furniture

1970



1990 Opened the first agete store

1995 Established Starbucks Coffee Japan, Ltd.

### 1997

Listed on Japan Securities Dealers Association (current JASDAQ) OTC market

1998 Started ANAYI

1990

2011 Voluntarily delisted from JASDAQ standard market through management buyout 2013

Established Sazaby League (Shanghai) Co., Ltd. Started AKOMEYA TOKYO Started Flying Tiger Copenhagen

2015 Launched Shake Shack® in Japan

2017 Started Canada Goose

2018 Launched ARTIDA OUD

2010

2019 Established MAISON SPECIAL Co., Ltd.



### 2030

1981 Launched Afternoon Tea

1980

1984 Started agnès b.



2000

Started ESTNATION

#### 2005

Started CAMPER Changed trade name to SAZABY LEAGUE, Ltd. and group identity to The SAZABY LEAGUE

### 2009

Established SAZABY LEAGUE HR Inc. through incorporation-type company split. Started Ron Herman



### 2022

2020

Established AKOMEYA TOKYO Inc. Established CANADA GOOSE JAPAN Inc. Acquired 100% shares of SFP DINERS Co., Ltd. to take over its Inoichi business

2023 Started PRANK PROJECT

### 2024

Started Madhappy operations in Japan SAZABY LEAGUE, Ltd. transitions to a holding company IVY COMPANY Inc., ESTNATION Inc., LITTLE LEAGUE Inc., and SAZABY LEAGUE IRIS Inc. established through an absorption split Started COHINA

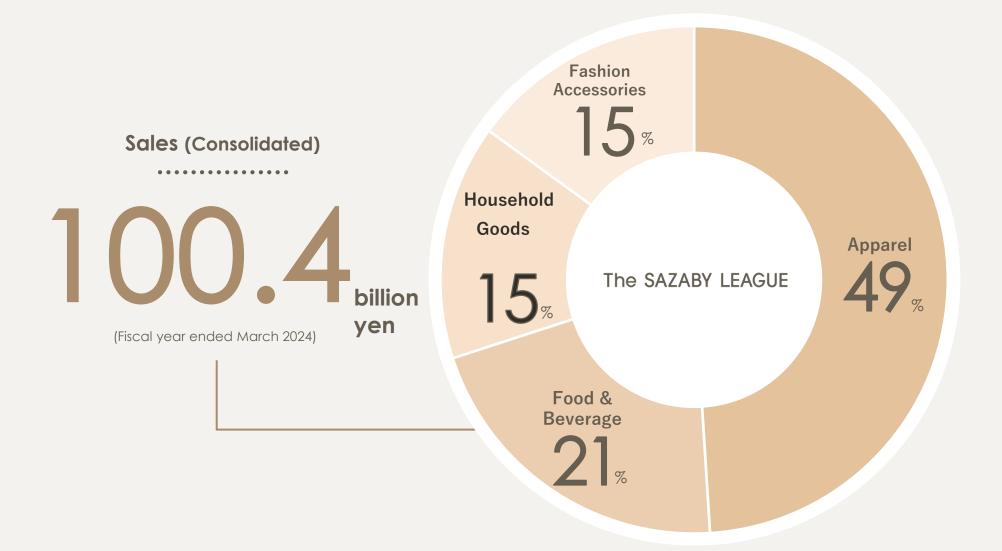
### 2025

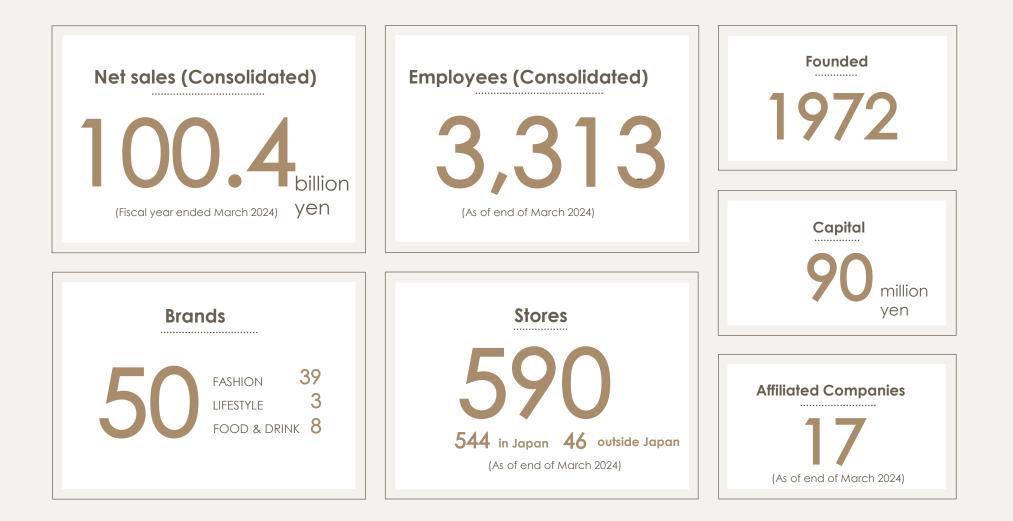
ICL Inc. A&S Co., Ltd. and SAZABY LEAGUE OwlScape Inc. were established through an absorption split





### **SALES** Sales Mix by Category





The SAZABY

LEAGUE

MODEL

BUSINESS

SAZABY LEAGUE's businesses encompass all aspects of lifestyle with a focus on fashion, household goods, and food & beverage services. Utilizing a wide-ranging business model—including original brand development, brand alliances, and global roll-outs of original brands—we have developed out vision for growth while maximizing our brand value and creating new value.

#### **Original Brand Development**

We have several original brands produced with our unique creativity, such as Afternoon Tea, agete, ANAYI, and MAISON SPECIAL. Responding to the times and lifestyle trends, we continue to propose a wide range of values and worldviews that stay a half step ahead and strive to diversify and grow our business categories.

SAfternoon Tea agete ANAYI 👼 MAISON SPECIAL

#### **Brand Alliance**

Our brand alliances comprise brands that have global appeal. Together with our partners who identify with the SAZABY LEAGUE spirit, we entrench brands from around the world in the Japanese market. Examples of brands we have rolled out in Japan include CANADA GOOSE, Shake Shack, CAMPER, and Flying Tiger Copenhagen.



#### Global Roll-out of Original Brands

We roll out the original brands we have created worldwide with a focus on Asia to offer the value produced by the SAZABY LEAGUE around the world. There are 32 agete stores in China and 10 in Taiwan.



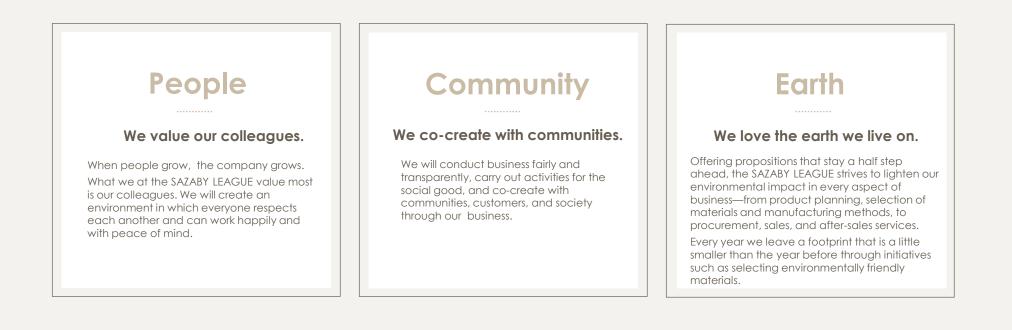
# "It's a beautiful day."

Today, tomorrow, and the future.

Today, tomorrow, and the future.

We want to say to you with a smile, "Today is another good day."

We want to continue to see sights that make us feel like "It's a beautiful day."



For 50 years since we were founded in 1972, the SAZABY LEAGUE has continued to inspire a lifestyle that stays a half step ahead and makes people feel like "It's a beautiful day." To continue bringing about innovations that stay a half step ahead in these changing times, we will create forward-looking innovations with methods unique to the SAZABY LEAGUE.

### LIVE LABORATORY

**Open Innovation Project** 

### **STARTUP INNOVATIONS**

**Startup Investment** 

#### About LIVE LABORATORY

Values are diversifying and new technologies and services are developed every day. To continue creating new businesses, services, and value as a creative retailer, we launched an open innovation project called LIVE LABORATORY that creates new businesses with others.

#### Eligibility

The SAZABY LEAGUE accepts applications year-round for plans to collaborate with our existing businesses or launch new businesses with us. Any business that aims to enrich consumers' lifestyles and lives can apply.

#### Contact

LIVE LABORATORY Office live-laboratory@sazaby-league.co.jp



https://www.sazaby-league.co.jp/innovation/livelaboratory/

#### About The SAZABY LEAGUE STARTUP INNOVATIONS

In April 2022 we launched a CVC business that invests in startups to develop new lifestyle areas and link existing businesses to problem-solving businesses. By fusing startups' ideas and knowledge with the SAZABY LEAGUE's experience through investing, we will pursue socially significant innovations and continue to stay a half step ahead with open collaborative partnerships.

We will co-create exciting lifestyles for tomorrow with startups—lifestyles that will make more people have more moments where they feel like "It's a beautiful day" and experience joy and amazement.

# **OUR BRANDS**

### Fashion

agete	allureville	ΑΝΑΥΙ	ARTIDA OUD	BAREFOOT DREAMS"	BELLESIORA	BLEUFORÊT.	CAMPER
CANADA GOOSE	COHINA	DEMYLEE NEWYORK	ebure	ESTNATION	<b>Frank</b> & Eileen EST 1947	HOORSENBURS EST AMY	HOUSE OF LOTUS
֎ LAM⊡DA	LOULOU WILLOUGHBY	madhappy	MAISON SPECIAL	Merlette	MIZUKI	MOTHER	№огииzl
N O J E S S	OUTER <nown< th=""><th>Pillings</th><th>PIMENTÉ</th><th>PRANK PROJECT</th><th>Re</th><th>Rontterman</th><th>SA VILLE / SA VIE</th></nown<>	Pillings	PIMENTÉ	PRANK PROJECT	Re	Rontterman	SA VILLE / SA VIE
SLEEPERS	Spinelli Kilcollin	STATE OP ESCAPE	$\mathbb{Z}\mathbb{Z}$		Union Launch	Wolford	

### Lifestyle



### Food & Drink



# Fashion

A&S Co., Ltd.

Established	November 2024
Address	2-11-1 Sendagaya, Shibuya-ku, Tokyo, Japan
Capital	90 million yen
Stake	100%
President and Representative Director	Osamu Inase
	Sales of jewelry and fashion accessories

agete NOJESS BELLESIORA @LAMEDA

#### EGBA Co., Ltd.

Established Calatanalaar 0004

Establishea	September 2024
Address	SAT1 -2F 2-20-4 Minami-Aoyama, Minato-ku, Tokyo, Japan
Capital	10 million yen
Stake	100%
President and Representative Director	Motonari Kiyama
Businesses	Planning and sales of COHINA brand, etc.

#### COHINA

#### **ESTNATION Inc.**

Established	December 2023
Address	2-22-16 Jingumae, Shibuya-ku, Tokyo, Japan
Capital	90 million yen
Stake	100%
President and Representative Director	Naoki Ota
Businesses	Management of large-scale specialty stores with focus on original clothing, fashion accessories, gifts, and other goods.

#### ESTNATION

#### GREENWICH Co., Ltd.

#### FAR EAST COMPANY Inc.

Established July 2009	Established June 1985	
Address LIEN Minami-Aoyama 101, 5-12-3 Minami- Aoyama ,Minato-ku, Tokyo, Japan	Address 1-13-7 Hiroo, Shibuya-ku, Tokyo, Japan	
Capital 15 million yen	Capital 20 million yen	ANAYI allureville HOUSE OF LOTUS LOULOU
Stake 100%	Stake 100%	WILLOUGHDT
President and Representative Tsutomu Yamasaki Director	President and Representative Akihito Sawai Director	SA VILLE / SA VIE
Businesses Wholesale and retailing of apparel products; import and export of textile products; and planning and consulting services	Businesses Sales of women's apparel and fashior accessories, household goods, etc.	

# Fashion

PLAY PRODUCT STUDIO Co., Ltd.	LITTLE LE	LITTLE LEAGUE Inc.		REC	Frank & Eileen EST 1947	BAREFOOT DREAMS
Established July 2018	Established	December 2023	DEMYLEE	MOTHER	Union Launch	ebure
Address 2-22-16 Jingumae, Shibuya-ku, 1	okyo, Japan Address	2-11-1 Sendagaya, Shibuya-ku, Tokyo, Japan	NEW YORK			obure
Capital 10 million yen	Capital	90 million yen	Merlette	$\mathbb{Z}\mathbb{Z}$	STATE O⊨ ESCAPE	HOORSENBUHS
Stake 100%	Stake	100%				
President and Representative Director	President and Representativ Director		Spinelli Kilcollin	Wolford	OUTER <nown< td=""><td>BLEUFORÊT.</td></nown<>	BLEUFORÊT.
Businesses Sales of clothing, fashion acces etc.	sories, Businesses	fashion accessories, household goods,	MIZUKI	Pillings	SLEEPERS	ľMOK
		etc; food and beverage services; etc.				
CAMPER JAPAN Inc.	Madhar	opy Japan Inc.	CANAD	A GOOSE	JAPAN Inc	•
Established June 2005	Established	December 2023	Established	March 2022	2	
Address 2-11-1 Sendagaya, Shibuya-I Japan	ku, Tokyo, Address	2-11-1 Sendagaya, Shibuya-ku, Tokyo, Japan	Address	2-6-3 Sendo Japan	agaya, Shibuya	-ku, Tokyo,
Capital 90 million yen	Capital	10 million yen	Capital	250 million	yen	
Stake 90%	Stake	70%	Stake	50%		
President and Representative Osamu Sakashita Director	President and Representative Director	e Shumei Okamura	President and Representativ Director	<sub>e</sub> Yoji Hirai		
Businesses Import and sales of shoes; ar manufacturing, and sales of		Distribution and sales of Madhappy products	Businesses		and sales of C, oducts, retail bu	
	madhapp	<b>Py</b>	CANADA GO	DOSE <sup>*</sup>		

# Lifestyle

ICL Inc.

Established	November 2024	
Address	2-11-1 Sendagaya, Shibuya-ku, Tokyo, Japan	
Capital	90 million yen	
Stake	100%	
President and Representative Director	Yasuyuki Koge	
Businesses	Sales of household goods, etc.	

Afternoon Tea

#### Zebra Japan K. K.

EstablishedJuly 2011Address2-22-16 Jingumae, Shibuya-ku, Tokyo,<br/>JapanCapital90 million yenStake50%President and<br/>PersentativeKyoko MatsuyamaDirectorOperation of Scandinavian design sundry<br/>store and brand

### flying tiger

# Food & Drink

#### IVY COMPANY Inc.

Established	December 2023				
Address Capital	2-11-1 Sendagaya, Shibuya-ku, Tokyo, Japan 90 million yen	Afternoon Tea	Afternoon Tea	Afternoon Tea	КІНАСНІ
Stake	100%	rejiig	LE SUN PALM		BAKE <sup>®</sup> gonna BAKE!
President and Representative Director	<sub>ə</sub> Ryuhei Tsukada	rejing	22 0011 11201		
Businesses	Operation of restaurants, tea rooms, patisseries, etc; and manufacture and sales of breads, confectionery, etc.				

#### SFP DINERS Co., Ltd.

Established	December 2015
Address Capital	2-6-3 Sendagaya, Shibuya-ku, Tokyo, Japan 3 million yen
Stake	100%
President and Representative Director	Yuichi Nakano
Businesses	Restaurant business
· ×-12	

### 讀指一。

#### **AKOMEYA TOKYO Inc.**



# **Overseas Corporations & Support**

#### Sazaby League (Shanghai) Co., Ltd.

Established	May 2013
Address	Room 401, 4F, No.1111, Tian Shan Rd., Shanghai 200051, China
Capital	850,000 USD
Stake	100%
President and Representative Director	Motonari Kiyama
Businesses	Import and wholesale of jewelry, etc.

### agete

#### SAZABY LEAGUE OwlScape Inc.

Established	November 2024	E	sto
Address	2-11-1 Sendagaya, Shibuya-ku, Tokyo, Japan	A	١d
Capital	90 million yen	C	Ca
Stake	100%	S	to
President and Representative Director	Shintaro Aikawa	R	res ep ire
Businesses	Planning and proposing digital marketing strategies, Supporting the execution of marketing plans and Providing consultation services	В	U

#### **RON HERMAN HAWAII CORPORATION**

Established	September 2023
Address	2365 Kalakaua Avenue, Honolulu, Hawaii
Capital	300,000 USD
Stake	100%
President and Representative Director	, Koki Mine
Businesses	Retail and wholesale of apparel, fashion accessories, household goods, etc.
Rontterman	

#### SAZABY LEAGUE IRIS Inc.

Established	December 2023
Address	2-11-1 Sendagaya, Shibuya-ku, Tokyo, Japan
Capital	90 million yen
Stake	100%
President and Representative Director	Akira Ishibashi
Businesses	Planning, proposal, design, construction, development, operation and maintenance, etc. of various information systems

#### SAZABY LEAGUE HR Inc.

Established	April 2009
Address	2-11-1 Sendagaya, Shibuya-ku, Tokyo, Japan
Capital	10 million yen
Stake	100%
President and Representative Director	Yasuko Jinnouchi
Businesses	Outsourcing service provider of web system operations, customer data management, various logistics operations, and information management services

# **COMPANY PROFILE**

Company Name	SAZABY LEAGUE, Ltd.
Founded	April 1972
Incorporated	August 2010
Capital	90 million yen
Businesses	Group company management, management support, and corporate functions
Registered Office	2-11-1 Sendagaya, Shibuya-ku, Tokyo 151-8575 Japan
Main Office	2-11-1 Sendagaya, Shibuya-ku, Tokyo 151-8575 Japan 2-22-16 Jingumae, Shibuya-ku, Tokyo 150-0001 Japan
Sales (Consolidated)	100.4 billion yen (Fiscal year ended March 2024)
Main banks	MUFG Bank, Ltd., Mizuho Bank, Ltd., Sumitomo Mitsui Banking Corporation
Employees (Consolidated)	3,313 (as of March 31, 2024)
Stores	544 in Japan (as of March 31, 2024) 46 outside Japan (as of March 31, 2024)
Board of Directors and Statutory Auditor	President and Representative DirectorRyota TsunodaBoard of DirectorMasatoku MoriBoard of DirectorMasashi HiraiwaStatutory AuditorShinji Kaburagi